Clinical Integration Maturity Model

Learn How to Apply and Optimize the Tool

In every healthcare organization for both suppliers and providers, the level of clinical integration varies greatly.   If so, how do you know what to measure? This tool is flexible so that you can use it for many different purposes.   The common theme throughout is there are nearly always 3 factors: People, Process, Technology. The CIMM tool has been developed by supply chain thought leaders (both provider and supplier) identifying "best practices" that we all aspire to.

Here are some scenarios in which you might use the tool:

Start a conversation with leadership

- Do you want to communicate to your C-suite that more resources are needed to establish a robust Value Analysis program?
- Do you need more physician engagement in product and sourcing decisions but have difficulty explaining best practices?

Start a conversation with internal service lines or IT

- Is your technology lagging best practices and you need to create the "burning platform" for better tools to support clinical integration?
- Do you need to integrate your ERP with your EMR and need support from your information technology group to make that happen?
- Do you want to compare the gaps between your clinical service line?   Is Cardiology ahead of Spine in the clinical integration maturity model

Start a conversation with your trading partner

- As suppliers and providers working collaboratively, do you need a tool to help you measure each other along the clinical integration journey?
- As a supplier, do you want your new reps and others within your organization to understand best practices in clinical integration of the supply chain?
- Do you want a consistent tool to provide information on your supply chain journey to your various stakeholder groups?