



Alan Mavis is Director, Integrated Delivery Networks (IDNs) for Baxter Healthcare Corporation.

Alan Mavis joined Baxter in 1991 and has over 30 years experience in the medical industry focused on Sales Leadership and Strategic Account Management.

In his current role Alan manages the executive level relationships with some of the nation's leading health systems across Baxter's Hospital Products, Advanced Surgery, and Renal businesses. He serves as the single point of contact for IDN Account Leadership and works collaboratively across Baxter to drive value and synergy for his health systems to ensure the customer experience is positive, ease of contracting and continued partnership, and alignment of mutual goals. Alan has participated on several IDN Supplier Councils focused on provider/supplier collaboration. Prior to joining the IDN team, Alan held several commercial roles within Baxter's Hospital Products business including Sales Representative, National Sales Trainer, Region Manager, and Area Vice President. Alan has been part of the SMI family since 2013.

Alan holds Bachelors of Science degree in Marketing from Miami University in Oxford, OH