

James R. Francis, FACHE
Chair, Supply Chain Management and Assistant Treasurer
Mayo Clinic



Jim Francis has more than twenty-five (25) years of experience in leading high performing supply chain organizations. He joined Mayo Clinic in 1999 and is responsible for enterprise-wide supply chain strategy and operations. In 2020, Mayo expended more than \$4.6 billion on supplies, purchased services, and capital investments. Consisting of the world-renowned Mayo Clinic, Mayo inspires hope and promotes health through integrated clinical practice, education, and research. Mayo consists of 22 acute care hospitals and more than 130 practice sites. In addition to these responsibilities, Mayo provides sourcing and contracting services to Captis, LLC, a supply network that consists of 84 hospital and health system networks with more than 300 hospitals and \$10 billion in purchases. During his tenure, Jim and the dedicated team of professionals in supply chain management have launched or collaborated on the formation of Supply Chain Solutions (freight management), Captis, Achieve CP, Civica Rx, and Alluma. Most recently Supply Chain Management has assumed management responsibility for Mayo Clinic Stores, 18 locations for medical supplies and DME.

Prior to his current position, Jim was Vice President of Material Services at BJC Healthcare in St. Louis. In this capacity, he was responsible for the integration and management of all supply chain functions. While at BJC, he managed a system-wide supply expense of \$340 million. Prior to this position, he was Vice President of Corporate Services at Christian Health Services (CHS) in St. Louis. He had been with the CHS system since 1984.

Jim earned his Bachelor of Arts and his Master of Science degrees from Southern Illinois University in Carbondale, Illinois. He received his Master of Health Administration degree from Washington University School of Medicine in St. Louis, Missouri. He is a Fellow in the American College of Healthcare Executives and a member of the Association of Healthcare Resource Materials Management. He is the recipient of numerous awards and recognitions. In addition to these recognitions, the Mayo Clinic supply chain organization has been recognized by Gartner as one of the Top 25 Supply Chains in Healthcare every year since 2009. In 2018, Mayo Clinic reached Gartner's Masters Class designation, and continues in that category today. In 2015, Mayo Clinic received the distinction of being the first healthcare provider to be recognized #1. Jim participates in various professional and community activities.