

## Johnson & Johnson Health Care Systems Inc. (JJHCS)

425 Hoes Lane

Piscataway, NJ 08854

JJHCS is a Johnson & Johnson Operating Company

### J&J Key Metrics

**J&J Annual global sales:**

\$61.9 billion (2009)

**J&J Annual U.S. sales:**

\$30.9 billion (2009)

**J&J Investment in R&D:**

\$7 billion (2009)



HEALTH CARE SYSTEMS INC.

**Johnson & Johnson Ticker Symbol:** JNJ

**Website:** <http://www.ijhcs.com/>

**FYE:** January **Yr Began (J&J):** 1886

### JJHCS Organizational Overview

Johnson & Johnson Health Care Systems (JJHCS) sits at the intersection between the largest U.S.-based customers in health care and the world's largest, most comprehensive health care company. It's our job to ensure customers realize the collective value of the Johnson & Johnson Family of Companies. We provide account management, contracting, supply chain and business services to health care customers, including hospital systems, group purchasing organizations, leading health plans, pharmacy benefit managers, employers and government health care institutions.

JJHCS **Account Management** teams help our customers manage the complexity of doing business across several Operating Companies. Our unique position allows us to provide a comprehensive view of products and services from across the J&J Operating Companies. We create and maintain trusted and consistent relationships with key customers. **Contracting Services** leverage resources, manage risk, and utilize comprehensive contracting services to drive business results. The **Supply Chain** organization offers a single customer interface for order/inquiry management and distribution for the Medical Devices & Diagnostics sector.

### The Role of Johnson & Johnson Health Care Systems in Health Care

At Johnson & Johnson Healthcare Systems, we are focused on delivering an enterprise approach to our customers that focuses on solutions in the area of quality and safety that can impact cost of care. We do this by providing unique insights & solutions to deliver mutual value, and creating synergies and driving customer efficiencies.

### Key JJHCS Executives (last update: 29/Apr/2010)

| <u>Role</u>                             | <u>Executive / Phone</u>          | <u>Email</u>   |
|---|-----------------------------------|--|
| President, Strategic Account Management | Ingrid Clark-Durfy / 732 562-2150 | <a href="mailto:iclark@its.jnj.com">iclark@its.jnj.com</a>     |
| President, Supply Chain                 | Thomas Sullivan / 732 562-2130    | <a href="mailto:tsulliv4@its.jnj.com">tsulliv4@its.jnj.com</a> |
| VP, Account Management                  | Sebby Borriello / 732 562-3442    | <a href="mailto:sborrie1@its.jnj.com">sborrie1@its.jnj.com</a> |
| VP, Enterprise Marketing & Research     | Nicole Black / 732 562-7252       | <a href="mailto:nblack1@its.jnj.com">nblack1@its.jnj.com</a>   |

### Johnson & Johnson Health Care Divisions/Companies

The Johnson & Johnson Family of Companies operate in three separate and distinct business segments: Consumer, Pharmaceuticals and Medical Devices and Diagnostics. These segments comprise more than 250 Operating Companies, located in 60 countries, and employ approximately 115,500 employees worldwide.

To learn more about the Johnson & Johnson Family of Companies, please visit <http://www.jnj.com>.

### Johnson & Johnson Business Segments

Our medical devices & diagnostics segment addresses some of the world's most chronic and pervasive conditions through the convergence of technologies, products and services.

Our consumer health care companies bring you and your family a wide variety of products you use at home in your daily rituals, everything from caring for your hair, skin and teeth to caring for allergies.

Our pharmaceutical companies discover and develop prescription medicines for some of the world's most serious and prevalent diseases, ranging from cancer and rheumatoid arthritis, to life-threatening bacterial infections and HIV/AIDS.

### Johnson & Johnson Statement of Caring

*Caring for the world, one person at a time...inspires and unites the people of Johnson & Johnson.*

We embrace research and science - bringing innovative ideas, products and services to advance the health and well-being of people. Employees of the Johnson & Johnson Family of Companies work with partners in health care to touch the lives of over a billion people every day, throughout the world.

### Supplier Diversity

Johnson & Johnson recognizes the importance of having a diverse supplier base that reflects patients and customers around the world. J&J is committed to working with small and diverse suppliers that can support its long-term growth objectives and add value to J&J businesses by providing innovative solutions to marketing, manufacturing and R&D efforts. The J&J Supplier Diversity Program is designed to provide opportunities for qualified small and diverse businesses. Included in our program are:

- Certified minority-owned businesses, small and large
- Certified woman-owned businesses, small and large
- Certified Gay/Lesbian-owned businesses, small and large
- Certified Small Disadvantaged Businesses
- Small veteran-owned and service disabled veteran-owned businesses
- Small, certified HUBZone businesses

**Recent Recognitions for Johnson & Johnson:** <http://www.jnj.com/connect/about-jnj/diversity/awards/>

**RSS News Feed (from [www.jnj.com](http://www.jnj.com) website):** <http://www.jnj.com/wps/wcm/jsp/rssFeed.jsp?feedUrl=all>